



eucatec

1Q11 Results

May 12, 2011





Gross Revenue of R\$ 254 million, up 11.4% from R\$ 228 million in 1Q10;



Gross Margin of 30.4% in 1Q11, versus 33.1% in 1Q10;



EBITDA of R\$ 42.2 million, or 20.7% , versus R\$ 43.3 million, or 23.7%, in 1Q10;



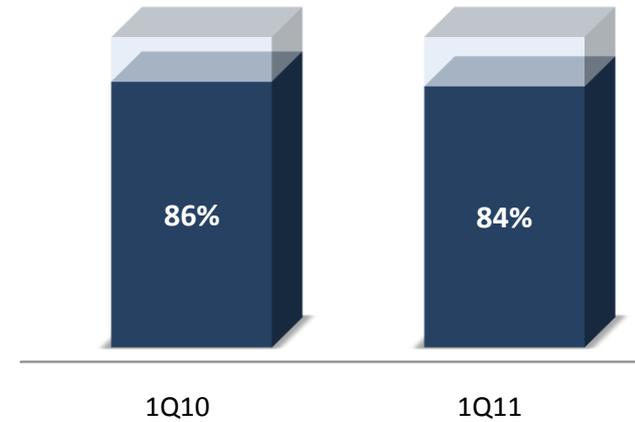
Net Income of R\$ 24.4 million, up 19.5% from R\$ 20.4 million in 1Q10; and



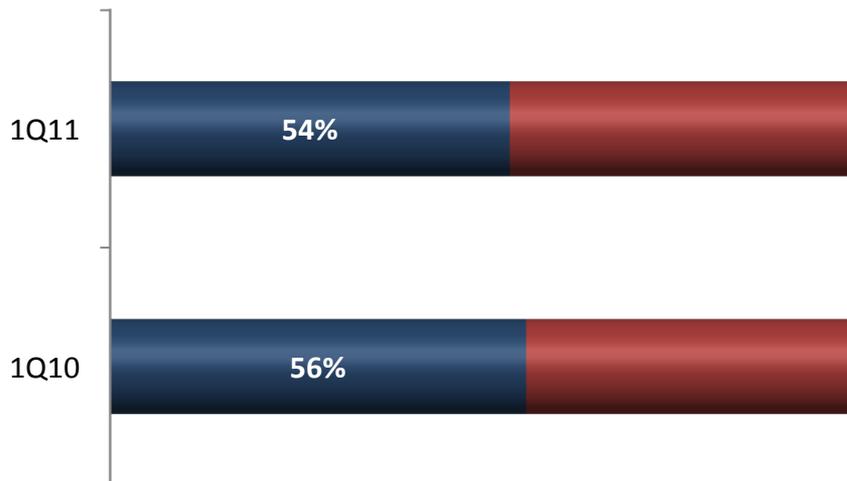
Installation of a new LP line in Salto and acquisition for installation still in 2011 of: a new painting line for wood panels and a new line of doors and wall partitions in Salto as well as a new laminate flooring line in Botucatu.

Capacity Utilization

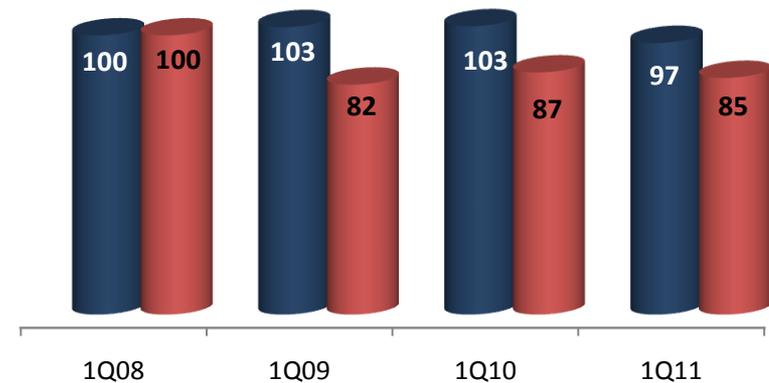
- Gross Revenue in 1Q11 – R\$ 68.7 million
- Hardboard – 240,000 m³ / year
- Wall Partitions and Doors – 1.8 million parts / year
- Painting capacity – 50 million m² / year



Market Share – Domestic Market

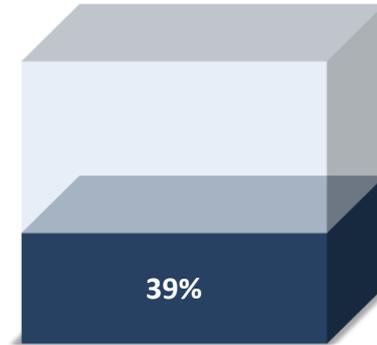


Sales Volume (Domestic) – Base 100 –2008



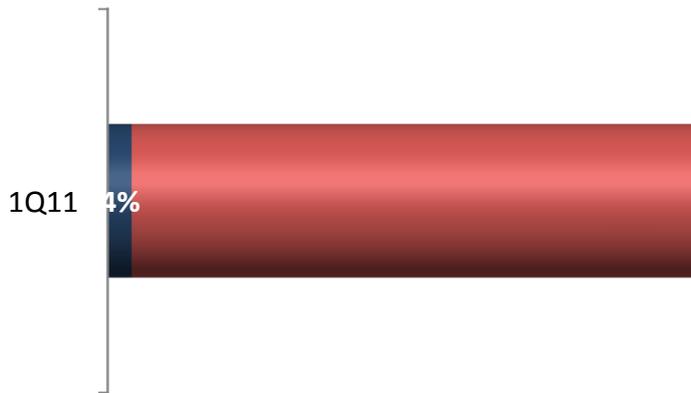
Capacity Utilization

- Gross Revenue in 1Q11 – R\$ 25.2 million
- T-HDF/MDF – 275,000 m³ / year



1Q11

Market Share

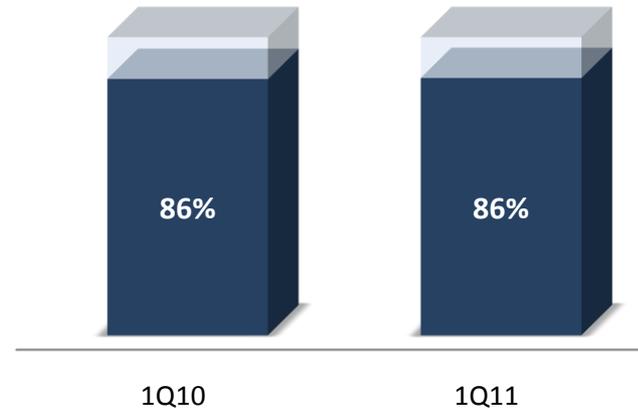


■ Eucatex ■ Market

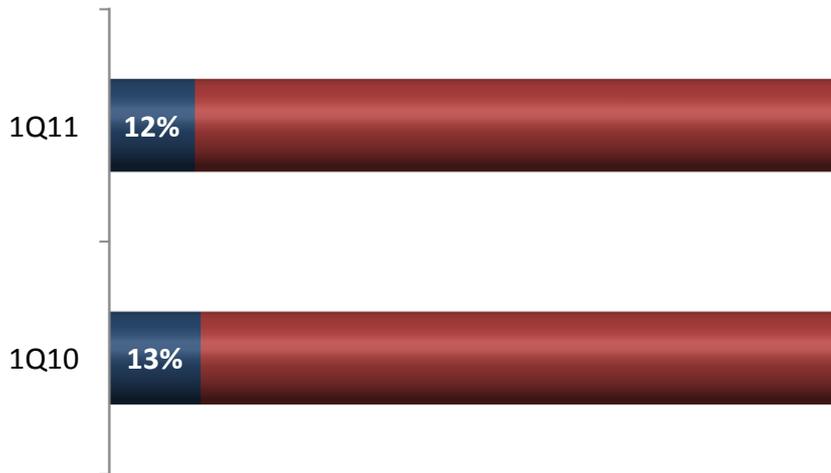
Evolution of Capacity Utilization		
Period	%	Volume (m ³)
1 - 12 months	65%	179,000 m ³ / year
13 - 24 months	85%	234,000 m ³ / year
24 - 36 months	100%	275,000 m ³ / year

- Gross Revenue in 1Q11 – R\$ 65.3 million
- MDP – 430,000 m³ / year
- LP Finishing and Lacca – 20 million m² / year
- Eucatex’s Coated Products Percentage – 93%
- Market’s Coated Products Percentage – 21%

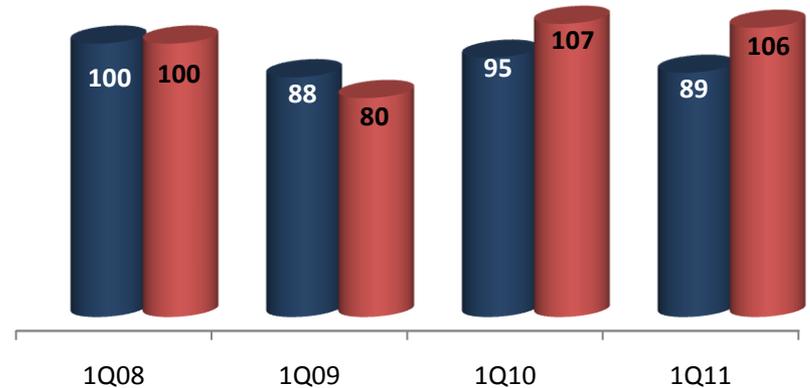
Capacity Utilization



Market Share

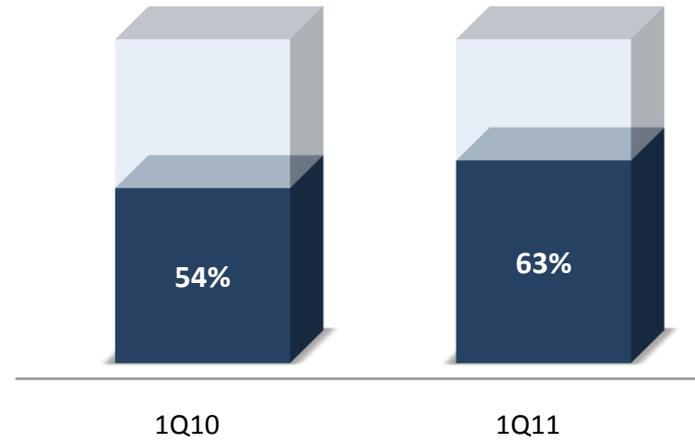


Sales Volume – Base 100 – 2008

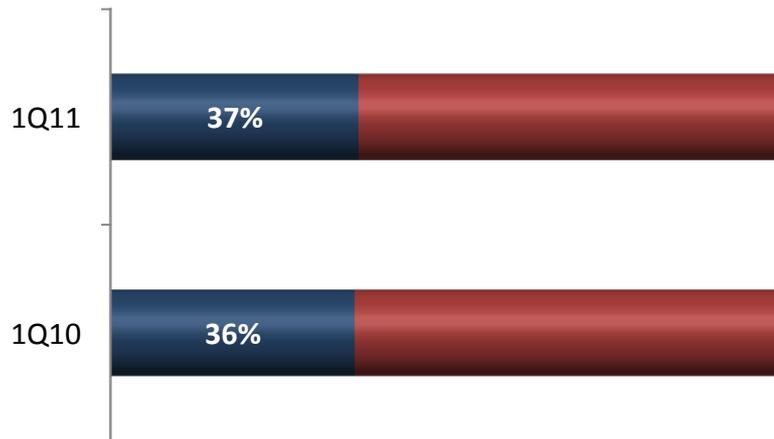


- Gross Revenue in 1Q11 – R\$ 28.0 million
- Laminate Flooring – 6 million m² / year
- New Laminate Flooring Line expected to be launched in 4Q11

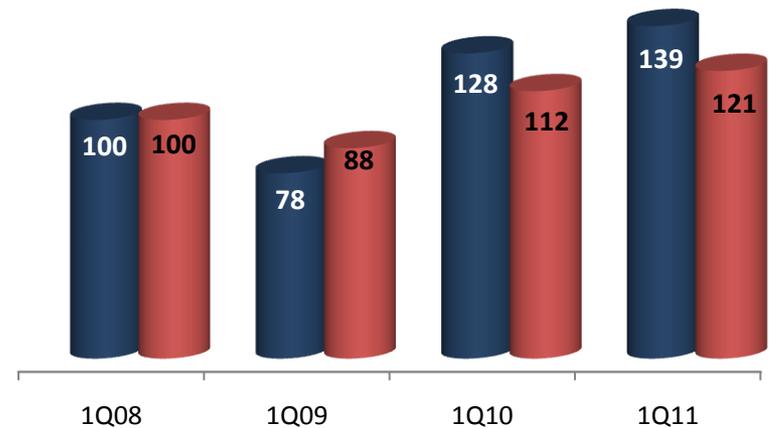
Capacity Utilization



Market Share

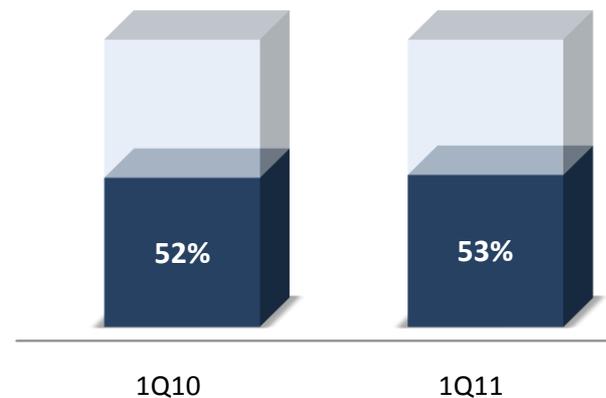


Sales Volume – Base 100 – 2008



- Gross Revenue in 1Q11 – R\$ 55.4 million
- Paint and Varnish – 36 million gallons / year
- Inauguration of new Paint Plant (Pernambuco) estimated for 3Q11
 - ✓ Beginning of earthworks project
 - ✓ Ordering of equipment

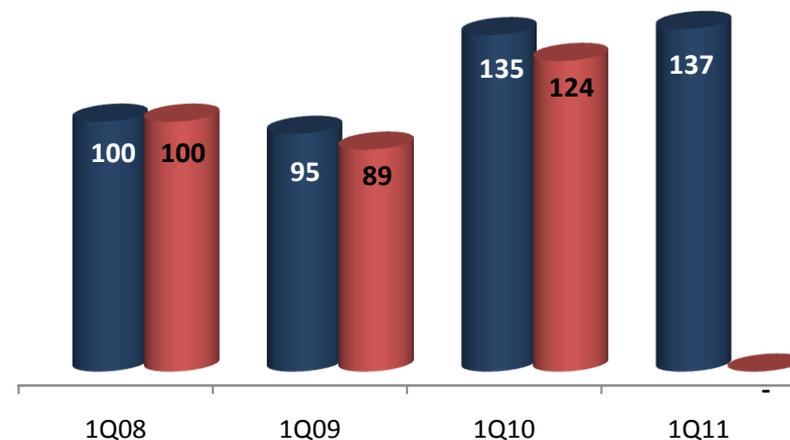
Capacity Utilization



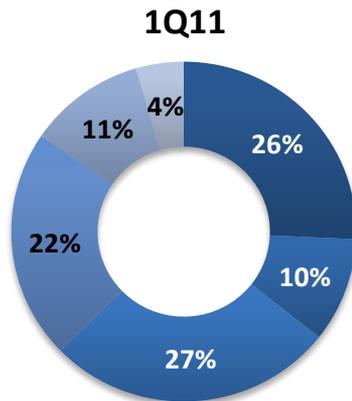
Market Share



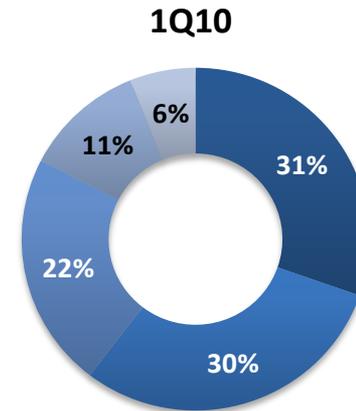
Sales Volume – Base 100 – 2008



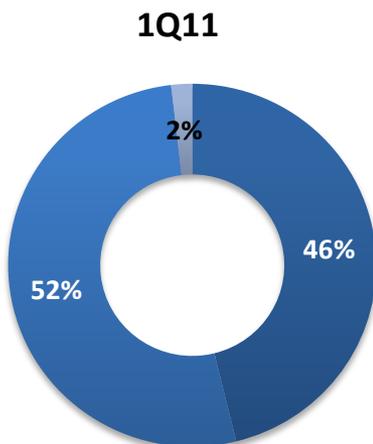
Revenue by Product



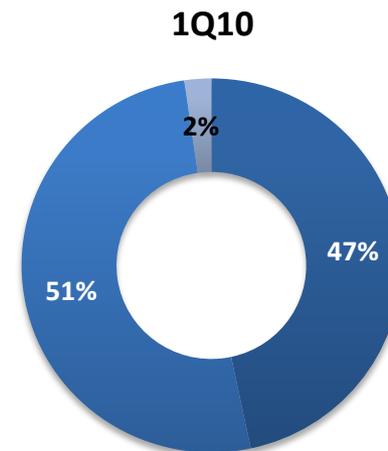
- MDP
- MDF
- Hardboard
- Paint and Varnish
- Laminate Flooring
- Others



Sales by Segment



- Industries
- Construction
- Foreign Market



Forests

Forest Unit – Bofete/SP



71 farms with eucalyptus plantations, totaling 45,900 hectares

Average Radius		New Forests Planted				
Salto	Botucatu	2007	2008	2009	2010	1T11
118 km	39 Km	5.400 ha	4.500 ha	2.040 ha	4.080 ha	904 ha

Forests with ISO certification 14001 and Green Seal granted by FSC

Recycling



Total Processing Capacity			Volume Processed (tons)		
Tons/Year	Corresponding to		2009	2010	1T11
	Standing Wood	Forests			
240 mil ton	470 mil m ³	1.500 ha	109 mil ton	101 mil ton	22,2 mil ton

Sustainability guaranteed and potential to develop new projects

Highlights 1Q10 (R\$ MM)	1Q11	1Q10	Var. (%)
Net Revenue	203.9	182.9	11.5%
Cost of Good Sold	(141.9)	(122.4)	15.9%
Gross Income	62.0	60.5	2.5%
Gross Margin (%)	30.4%	33.1%	-2.7 p.p.
Administrative Expenses	(10.9)	(10.2)	6.9%
Comercial Expenses	(30.7)	(25.9)	18.5%
Others Operational Costs	(1.5)	0.5	-410.0%
Fair value variation related to biologic assets	11.2	10.7	4.0%
EBITDA	42.2	43.3	-2.5%
Margin EBITDA (%)	20.7%	23.7%	-3 p.p.
Financial Expenses	(3.4)	(8.7)	-60.4%
Income Taxes	(2.3)	(6.6)	-64.8%
Net Income	24.4	20.4	19.5%

Investments forecast for 2011

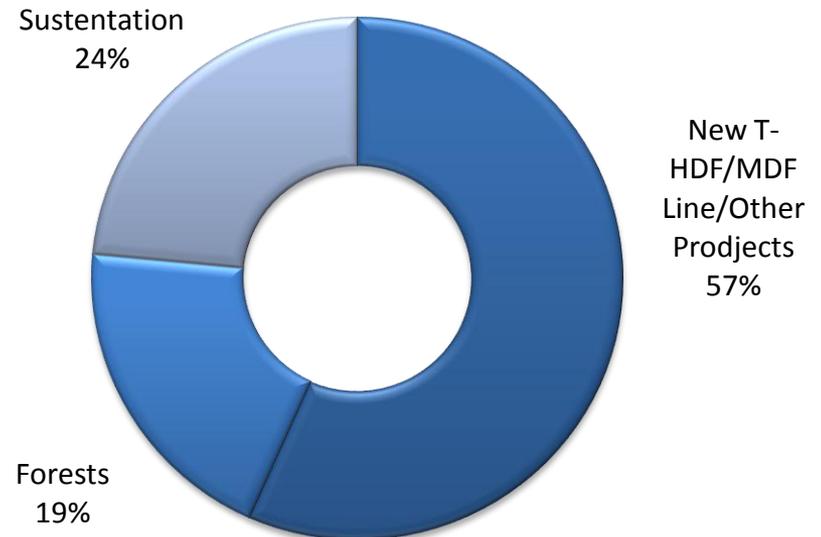
- New Laminated Flooring Line – Botucatu/SP
- Line of Paint – Salto/SP
- LP Press Line – Salto/SP
- Doors and Wall Partitions Line - Salto/SP
- T-HDF/MDF Supplementary Equipment (increase in capacity and cost reduction)
- Sustainable Production and Forest Base

Total Investment Forecast for 2011

R\$140 million

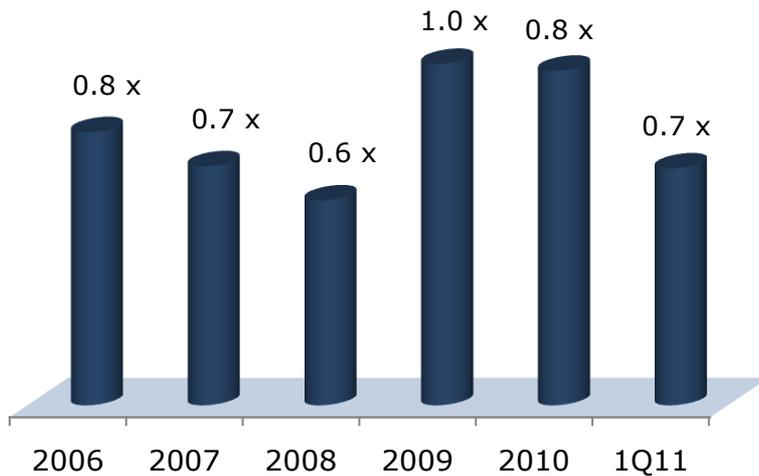
1Q11 Investments

R\$ Million	1Q11
New T-HDF/MDF Line/Other Related Projects	21.2
Forests	7.4
Sustentation	8.8
Total	37.3

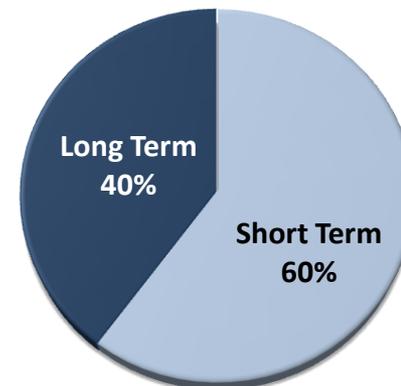


Debt (R\$ MM)	1Q11	4Q10	1Q10
<i>Short Term Debt</i>	104.0	100.7	60.3
<i>Long Term Debt</i>	68.8	60.4	89.8
Gross Debt	172.7	161.2	150.1
<i>Cash and Cash Equivalents</i>	34.4	5.5	11.8
Net Debt	138.3	155.7	138.3
<i>% Short Term Debt</i>	60%	62%	40%
Net Debt/ EBITDA	0.7	1.0	0.8

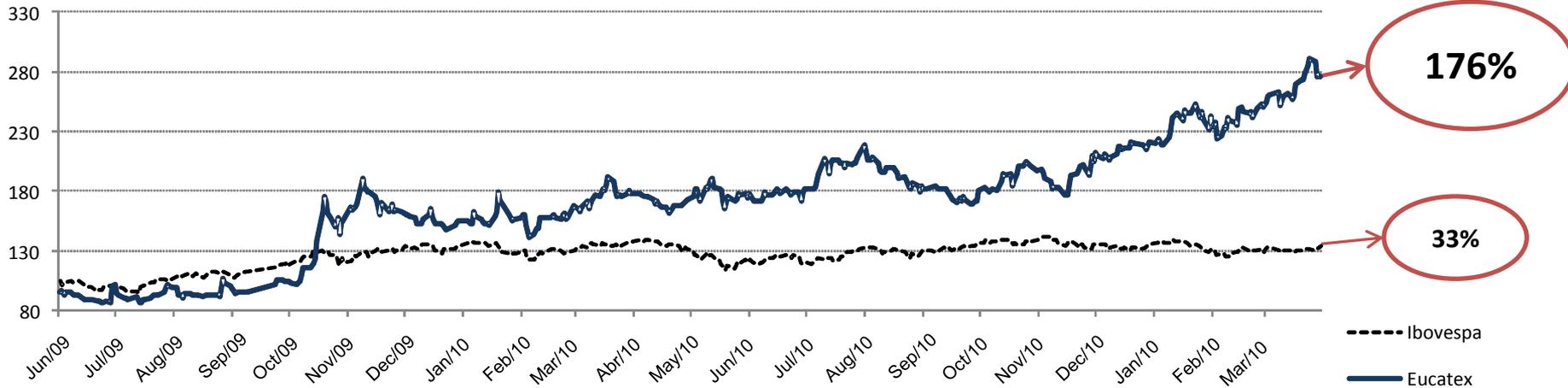
Net Debt vs. EBITDA



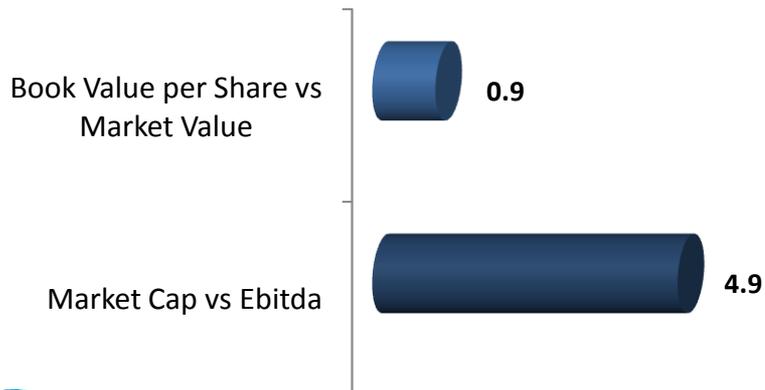
Debt Profile



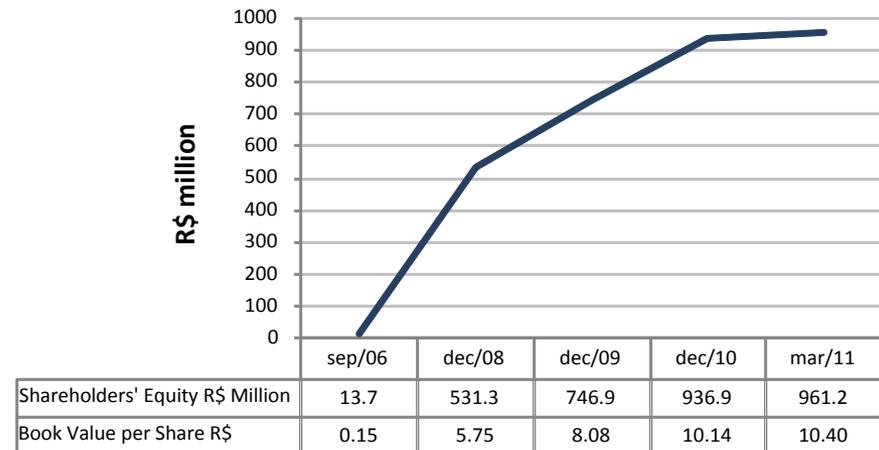
Performance: EUCA4 vs. IBOVESPA (Base 100)



Ratios



Shareholders' Equity Trends





Innovation, creativity and unique positioning.



Strategic foothold in main consumer markets and national sales team.



Partnerships with big foreign companies to supply products to global markets.



Environmental responsibility: Green Seal (FSC) for all products, Environmental and Forestry Management.



Sustainability guaranteed by large forest area and innovative recycling program.



Brand Strength

- Civil Construction
- Furniture Industry



Verticalization

José Antonio G. de Carvalho
Executive VP and IRO

Sergio Henrique Ribeiro
Controller

Waneska Bandeira
Investor Relations

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Forward-looking statements are not guarantees of performance and involve risks, uncertainties and assumptions, since they refer to future events and therefore depend on circumstances that may or may not occur.

Investors should understand that overall economic and industry conditions and other operating factors may affect the company's future results and lead to results that differ materially from those expressed in these forward-looking statements.